

STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION
Open Road Tolling RFP DOT -RFP 2016-041
NHDOT Final Responses 7/7/2016

Q#	RFP Section / Page #	Paragraph or Reference Language	Vendor Question	NHDOT Response	Response Date	Addendum Reference
1	RFP Section 5.1 Proposal Submission, Deadline, and Location Instructions and page 24 of 243; and 5.18 Proposal Organization, page 31 of 243 Table	Reference: RFP Section 5.1 Proposal Submission, Deadline, and Location Instructions, page 24 of 243 "a) One (1) original and eight (8) copies clearly identified copies of the Proposal, including all required attachments;" and 5.18 Proposal Organization, page 31 of 243 Table: "Technical Proposal Page Limit Applicability, Section IX: Copy of Addendum and Original RFP (initial each page) - No".	From the proposal organization provided, the Offeror is to submit Section IX – initialled and dated Copy of Addendum and Original RFP in the Technical proposal for which an original and 8 copies are required. Please consider removing the requirement for 8 copies or organizing the Section IX submittal to be included in the Price Proposal, as that section will be in excess of 250 pages and add significantly to the size of the technical volume and its copies.	Contractor only has to submit the initialed RFP and Addendum in the original proposal.	7/7/2016	Addendum No. 1 #2
2	Section 3 Responses to Requirements and Deliverables Page 32	5.19.6 Section III: Responses to Requirements and Deliverables	Are there any clauses of the RFP where SANDAG would not consider accepting or negotiating any exceptions thereto?	The San Diego Association of Governments (SANDAG) is not associated with this RFP. See section 5.19.6. "If the Proposer does not comply with any requirement(s) of the Scope of Work, the specific requirement(s) to which exception is taken must be identified on the Compliance Matrix and briefly explained in the comments column. Failure to take exception in the manner set forth above will be deemed a waiver of any objection. Exceptions may be considered during the Proposal evaluation process at the sole discretion of the Agency; however, the Agency is under no obligation to accept such exceptions."	7/7/2016	
3	APPENDIX C C-1.3 Project Overview Page 51	<i>"Providing the necessary communications network infrastructure that will allow the System to communicate among various ORT Lanes and ORT Plaza/Host System components, the existing Central Host System, the Image Sever and/or with the E-ZPass CSC as required"</i>	We understand that it is under the Contractor's scope to provide communications between the roadside elements and the Lane Controllers, but it is under the Bureau's scope to provide communications between the latter and any central systems, such as the E-ZPass CSC. Is this understanding accurate?	Services from the toll plaza site to external parties such as the CSC will be handled by the Bureau. Per Section C-5.2.2., all wiring required to connect components within the site (for example, any locally based plaza or host systems that need to connect to the roadside controllers) are responsibility of the Contractor.	7/7/2016	
4	Appendix C: Requirements and Deliverables, C-1.8 General Lane and Plaza Modifications Description, Page 55 of 243	The proposed upgrade of the Bedford Toll Plaza shall include the addition of a total of four ORT lanes, two in each direction centered on the plaza.	Will the installed gantry be designed over wide to allow for future expansion of the ORT zone (e.g. to a 3 x 3)?	No.	7/7/2016	
5	Appendix C: Requirements and Deliverables, Section: C-2.2.1 Equipment and Computer Enclosures. Page 64 of 243	Contractor shall coordinate with NHDOT staff regarding generator power quality requirements for feeding into the UPS system.	Will a separate sub-panel for ORT feed circuits be provided by NHDOT?	For clarification see Tabe C-1, Number 8: Power from Drop to ORT Enclosures.	7/7/2016	
6	C-2.6.2 Pg # 81	Toll Gantries	Will the Civil Contractor be responsible for lightning protection and bonding of the gantry structure(s)?	Yes, for the gantry structure only.	7/7/2016	
7	Appendix C: Requirements and Deliverables, C-2.8.1 ORT Plaza/Host System Hardware, Page 83 of 243	The Contractor shall furnish and install a complete ORT Plaza/Host System configuration and shall include all enclosures, systems, network equipment and ancillary equipment as may be necessary to provide a complete and acceptable server system.	Will NHDOT provide space at the plaza buildings for a local Host? If so, where will this space be?	Yes, space is available at the toll equipment building. Section D-4 of the RFP requires the Contractor to provide narrative responses regarding space requirements for Equipment racks and cabinets at the toll equipment building.	7/7/2016	
8	Appendix C: Requirements and Deliverables, Paragraph C-2.8.1.6, Page 86 of 243	"Workstations shall be equipped with the necessary peripheral equipment needed for operations shall be installed in designated offices to provide the required access."	How many workstations are required?	This section deals with workstations that the vendor may need, There is no requirement to supply workstations for the State.	7/7/2016	

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9	Appendix C: Requirements and Deliverables, Section: C-8.8, Audits, page 156 of 243	It states: The Agency "may" require various audits for both financial and performance data regarding the ORT lanes, including SSAE16 (SOC1) type audits and the Contractor "shall completely support the Agency."	Question-1: Should the bidders include the costs for performing/support an SSAE16 (SOC1) in their yearly maintenance pricing?	Contractor will be responsible for providing information and/or reports in support of any audits. This would typically include items such as inventory, providing responses to inquiries resulting from issues with transactions and maintaining user access controls.	7/7/2016	
10	Appendix C: Requirements and Deliverables, Section: C-8.8, Audits, page 156 of 243	It states: The Agency "may" require various audits for both financial and performance data regarding the ORT lanes, including SSAE16 (SOC1) type audits and the Contractor "shall completely support the Agency."	Question-2: Will NHDOT be covering the costs (paying for) "3rd-Party" subContractors if needed to verify the audit data/results?	See response to Q#9. Any costs associated with providing information and/or reports in support of audits would be the vendors' responsibility.	7/7/2016	
11	Appendix C: Requirements and Deliverables, Paragraph C-8.20 Data Migration, Page 168 of 243	The Contractor shall provide full and complete migration of data from the legacy system to the new system. Full and complete migration shall mean all data.	How many years/months of prior data/history will be migrated to the new system?	Current year plus three years.	7/7/2016	
12	APPENDIX C C-8.20 Data Migration (and subsequent sections) Page 168	"The Contractor shall provide full and complete migration of data from the legacy system to the new system. Full and complete migration shall mean all data. The exact details of the data to be migrated shall be identified and defined in the approved Data Migration Plan. Further, completion of all data migration shall mean that it has been successfully transferred to the new system, has succeeded in all validation requirements, and is being processed by the new system without fault, failure, or discrepancy."	Data Migration, a complete Data Migration plan or a Data Migration team are mentioned. However, our understanding is that the scope of work actually aims at replacing roadside elements and controllers, being that their behavior usually relies in configurations rather than in extensive critical data storage. Can you elaborate on the actual data that is anticipated to be migrated considering the scope of work?	Transactional data is anticipated to be migrated.	7/7/2016	
13	C-9/ page 174	C-9.1.7	Is a Class A Data Center a requirement? If so, where	Space is available at the toll equipment building. Section D-4 of the RFP requires the Contractor to provide narrative responses regarding space requirements for Equipment racks and cabinets at the toll equipment building. The requirement for a Class A data center would only come into play if the vendors' design includes external facilities. The vendor would be responsible for securing the location(s) and any connectivity to the external facility.	7/7/2016	
14	C-9.1.7 Pg # 174	Class A Data Center	Is the intent of this requirement not to have plaza/host server equipment located at the toll plaza(s)?	No. Space is available at the toll equipment building. Section D-4 of the RFP requires the Contractor to provide narrative responses regarding space requirements for Equipment racks and cabinets at the toll equipment building. The requirement for a Class A data center would only come into play if the vendors' design includes external facilities. The vendor would be responsible for securing the location(s) and any connectivity to the external facility.	7/7/2016	
15	APPENDIX E STANDARDS FOR DESCRIBING Contractor QUALIFICATIONS Page 194	E-2.1.2 Financial Strength	Is it possible to present other than Dunn & Bradstreet report on the firm? In case the Proposer only has financial records of 1 year, is it possible to present financial records of the parent company? In addition, would the financial records be prepared in accordance with IFRS be acceptable?	It is ok to present a report other than Dunn & Bradstreet report. Please explain the difference in your proposal. Provide 1 year of financial records for the proposer and records for the parent company. Yes, financial records prepared in accordance with IFRS would be acceptable.	7/7/2016	
16	APPENDIX E STANDARDS FOR DESCRIBING Contractor QUALIFICATIONS Page 194	E-2	In case the Proposer offers its services along with some subContractors, is there any obligation to provide NHDOT with copies of teaming arrangements or the like?	The State does not require copies of teaming agreements, however, to the extent that proposers rely on subContractors to demonstrate qualifications, those subContractors should be represented in the key contract personnel which will be integrated into the contract.	7/7/2016	Addendum No. 1 #6

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17	APPENDIX H STATE OF NEW HAMPSHIRE TERMS AND CONDITIONS Page 204	H-25.15 Assignment, Delegation and Subcontracts	Is there any limit with reference to the amount, or percentage, to be subcontracted?	There is no set limit on the amount of work that may be subcontracted, however, all subcontracts, assignments and delegations must be approved by the State. The State may consider the percentage of work being assigned or subcontracted as part of determining the reasonableness of the request for assignment delegation or subcontract.	7/7/2016	
18	APPENDIX H STATE OF NEW HAMPSHIRE TERMS AND CONDITIONS Page 206	H.13. INDEMNIFICATION.	Indemnification and Duty to Defend, does not provide for any limit regarding potential liability of Contractor. Is it possible to agree on certain limits namely to the amount paid for the Services to be provided by Contractor?	The State will generally not place a limitation on liability under the Indemnification Clause. Contractors should be aware that many, but not all, claims against the State which would be subject to this Indemnity provision are statutorily capped to a certain amount and/or the limits of insurance available to cover the claim.	7/7/2016	
19	APPENDIX H STATE OF NEW HAMPSHIRE TERMS AND CONDITIONS Page 206	14. INSURANCE.	Considering the requirement for insurance policies and maintenance, we would like to clarify: - Does a subContractor need to subscribe all the insurance policies required for the prime Contractor? - If the response for the above question is positive, should this insurance be subscribed for the same amount, or a fraction related with the amount of work being subcontracted?	Generally subcontractors would be required to carry the full limits of insurance required of the general Contractor. The State will consider lowering insurance requirements on subcontractors on a case by case basis after evaluating the scope of work to be performed and the potential risk to the State.	7/7/2016	
20	Appendix H, State of New Hampshire Terms and Conditions, Paragraph H-25.11.8 Contract Security/Performance Bond, Page 224 of 243	H-25.11.8 Contract Security/Performance Bond: The Contractor shall furnish the State with a Performance Bond in an amount equal to one-hundred percent (100%) of the total value of the Implementation within ten (10) business days of receipt of notice of intent to award a Contract.	Question: Will future locations Dover & Rochester also require separate Performance Bonds?	Yes. Refer to Price Sheet 2-5 Dover Plaza Cost Detail and Price Sheet 2-6 Rochester Plaza Cost Detail.	7/7/2016	
21	H-25.19	Escrow of Code	Escrow of Code requires an escrow agreement with a State approved escrow agent. Does the State have a preferred escrow agent?	The State does not have a preferred Escrow Agent.	7/7/2016	
22	H-25.10.14 Insurance/p. 218	Paragraph 1	The RFP says that insurance shall be "...as set forth in NHDOT standard specifications for Road and Bridge Construction," which calls for Pollution/Environmental Impairment Liability Coverage. What is potential exposure, and will NHDOT agree to waive the requirement? Also, will NHDOT waive the requirement for Owner's Protective Liability Coverage, since Commercial General Liability is also required? Will NHDOT negotiate insurance terms?	The State is willing to negotiate insurance terms with the selected vendor and is willing to consider waiving certain insurance requirements in the NHDOT standard specifications.	7/7/2016	
23	H-25.10.14 Insurance/p. 218	Deductibles or Self Insured Retentions	The RFP says that no retention (deductible) shall be more than \$75,000. Will NHDOT agree to increase that amount upon sufficient proof of financial solvency (i.e. financial statements)?	The State may consider a higher deductible level deductible if it receives sufficient documentation to exhibit that the vendor has the financial capacity to cover claims within the deductible.	7/7/2016	
24	Appendix J – Form 10 Price Proposal Forms, Sheets 2-4, 2-5 & 2-6	N/A	Do bidders need to include the costs for "Spares Replenishment/Replacement" in their yearly maintenance pricing?	No. See Appendix J, Sheet 2-2A Spare Parts Detail (Bedford). When the Contract is developed NHDOT will include a contingency for future spare parts.	7/7/2016	
25	Appendix J Pg # 239	Form 8	Will NHDOT provide the Compliance Matrix in Excel format?	The Compliance Matrix will be provided in Excel format.	7/7/2016	Addendum No. 1 #9